

Seller Checklist & Quick Guide

Step-by-Step Checklist

- Choose a licensed real estate agent experienced in your market.
- Gather key documents (title, survey, HOA rules, warranties).
- Make minor repairs and touch-ups before listing.
- Declutter and deep clean to make the home show-ready.
- Stage rooms to highlight space and light.
- Set a competitive price based on a CMA (Comparative Market Analysis).
- Approve professional photos and listing description.
- Keep the home ready for showings - clean, lights on, clutter-free.
- Review offers carefully and negotiate terms.
- Prepare for inspection and appraisal visits.

Quick Tips

Don't forget to remove personal photos before showings.

Always secure valuables and sensitive documents.

Fresh flowers or a light scent can help create a welcoming feel.